1	Theoretical dilemmas, conceptual review and perspectives disclosure of
2	the sharing economy: A qualitative analysis
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19	Abstract
20	The sharing economy (SE) has become a prominent theme in a broad variety of research domains in
21	the last decade. With conceptions from an increasing range of theoretical perspectives, SE literature
22	is disperse and disconnected, with a great proliferation of definitions and related terms which hinder
23	organized and harmonious research. This study carries out a systematic literature review from 1978
24	to September 2020, uncovering 50 definitions as units of analysis. The authors, through a
25	qualitative-interpretative analysis, review definitions, identify perspectives, and critically assess
26	their conceptual nature on an evolutionary basis. Findings show that despite the SE has been
27	extending its routes and approaches, it is far from a stock of conceptual grounds. The paper makes
28	three contributions. First, we portray SE within a common evolutionary framework by developing it
29	as a life cycle model. Second, we clarify the definitional and terminological jungle. And third, we
30	suggest a new definition that can enrich the discussion.
31	Keywords: Sharing economy; Systematic literature review; Qualitative interpretative analysis;
32	Theory development; Umbrella concept
33	JEL Classification: M190 · M300 · O35 · L260
34	
35	1 Introduction

36 Sharing economy research faces an uncontrolled emergence of related terms and definitions, due to

- 37 its rise to the forefront of entrepreneurship, innovation, technology and management (Bouncken et
- al., 2020; Bouncken and Reuschl 2018; Muñoz and Cohen 2017). This has triggered a proliferation

39 of contributions, continuously expanding its nature and scope. This growth is not without 40 controversy, in part because of the diversity of approaches and definitions (Filser et al. 2020; 41 Hossain 2020; Paik et al. 2019), in part because of its profound economic, social, legal and political 42 implications (Codagnone and Martens 2016), in addition to the limited empirical contributions 43 (Laurenti et al. 2019), which have led to contradiction, confusion, and complexity surrounding its 44 identity. Therefore, this study aims to contribute to determining the nature and scope of the SE 45 through examining the conceptual evolution, by organizing definitions and terms, identifying 46 perspectives, and providing an evolutionary framework to facilitate theory development and guide 47 future research.

48 Beyond the interest to study the SE at an institutional level (European Commission 2017 2018; U.S. Department of the Treasury 2019), the economic and social relevance of the increasingly employed 49 50 activities encompassed within the SE is unquestionable. To mention some examples, 26% of U.S. 51 Internet users participated in SE services and these figures are predicted to rise to 41% in 2021 52 (eMarketer 2019). Further, the number of active "peer-to-peer" or sharing platforms in the Europe 53 Union in 2017 was around 500, of which at least 4% were considered to be extremely significant, as 54 they received more than 100,000 visits a day, generating revenues of more than \$4,000 million and 55 facilitating transactions of more than \$25,000 million (European Commission 2017).

56 At the academic level, the growing relevance of the SE is undeniable, and this is reflected from 57 various points of view. In the Web of Science (WoS) database alone, about 1,400 articles and 58 reviews addressing SE-related topics can be found until 15 September 2020, of which more than 59 87% have been published since 2017. These articles have been published in more than 390 journals, 60 which also shows the growing demand for journals that are open to publishing work in this area. 61 Moreover, these publications relate to very diverse research domains, such as business, 62 management, tourism and hospitality, environmental sciences, computer science, economics, and to 63 a lesser extent to areas such as legal sciences, urban planning and development, and sociology.

64 But what has been happening with the SE? After the first and occasional contribution on the SE at 65 the end of the 1970s (Felson and Spaeth 1978), there followed a period of lack of interest in this 66 concept, which then rose to the very cutting edge of management in the late 2000s, 2010s and has 67 continued rising until today, linked not only to the proliferation of companies and SE activities but 68 also as a social phenomenon (Botsman and Rogers 2010). Thus, on the positive side, from 2010 69 onwards, there has been an explosion of research work, continuing to this day, which has increased 70 the understanding of various consumer, business and government behaviors around the practices, 71 production, and consumption derived from SE-businesses (Eckhardt et al. 2019; Hossain 2020). 72 Despite this outburst, scholars have not fully agreed upon either a definition of the sharing economy 73 or a framework to guide further research, and we continue to miss the 'big' picture. The problem 74 seems to be that extant previous theoretical analyses of the SE have focused on analyzing 75 transversal issues common to many SE activities, such as for example, examining the role of digital

76 platforms (Sutherland and Jarrahi 2018), assessing the competitive effects (Zervas et al. 2017), or 77 identifying the sustainability basis of the concept (Curtis and Lehner 2019). Thus, under the 78 concept sharing economy, we find disconnected literature which prompts a floating state of the SE 79 conceptual framework. Thus, although bibliometric (e.g. Filser et al. 2020; Laurenti et al. 2019) and 80 systematic (e.g. Curtis and Lehner 2019; Hossain 2020) review studies have been carried out in 81 recent years that had helped to study the nature and scope of the SE, these works have focused 82 mainly on studying this field from a quantitative exploration of published papers features, or on 83 general analysis of extant literature in this field. As a step further, due to the fuzziness about the SE 84 concept, present work aims to bring light on its conceptual underpinnings and evolution as 85 scientific field based on a systematic literature review and qualitative analysis.

In this regard, this paper follows the call for context-specific research to understand what and how to study (Petigrew 2005), reviewing existing contributions and definitions (Sweeney et al. 2019). Thus, it is necessary to conduct a selected literature review that "summarizes the primary research, but each also goes further, providing readers with a strong organizational framework and careful analysis" (Cropanzano 2009: p. 2009), providing a construct clarification to extant theory, and being a "unique opportunity for developing novel and engaging theoretical ideas and constructs, based on informed understandings of past research" (Post et al. 2020: pp. 370–371).

93 Under this premise, several reasons support this study. Firstly, at an epistemological level we 94 should consider whether we are facing the emergence of a new area of study. As Starbuck (2009: p. 95 108) points out, "the social and behavioral sciences contain a myriad of conceptual and 96 methodological fad sequences". Beyond the constant search for novel topics, mass production of 97 research, the search for generalizations, or disagreement on the validity of applicable theories and 98 methods (Starbuck 2009), the diversity of approaches and disciplines applicable to a topic drives 99 the approach to new questions and the incorporation of new methods and theories (Abrahamson 100 2009). The SE is not exempt from debates about its nature and functioning that may undermine it as 101 an area of study or categorize it as just as a fad. Questions arise such as whether it is based on 102 sharing versus exchange or giving (Belk 2010), whether a new consumer paradigm (Prothero et al., 103 2011), whether it generates competitive rivalry or not (Lamberton and Rose 2012), whether it is an 104 opportunity for entrepreneurship (Bouncken et al., 2020; Cohen and Kietzmann 2014), whether it 105 empowers innovation (Bouncken et al., 2020), whether it develops in bilateral or multilateral 106 markets (Codagnone and Martens 2016), whether it is a new form of lobbying (Codagnone et al. 107 2016), or rather a manifestation of neoliberal capitalism (Martin 2016), whether it is prior to or a 108 consequence of the Internet (Frenken and Schor 2017), whether it is an essentially technological 109 concept (Puschmann and Alt 2016), whether it is a new business model (Kumar et al. 2018) and if 110 yes, what exactly entails a sharing economy business model (Ritter and Scharz 2019), whether if 111 SE businesses disrupt prevailing institutions (Zvolska et al. 2019), whether if customers are 112 energetically looking for the social aspects of SE platforms as they go beyond the classic B2C

- 113 offerings (Clauss et al., 2018), whether it allows to sell authentic experiences (Bucher et al., 2018),
- 114 if it affects other existing activities (Zervas et al. 2017), if it requires legal changes (European
- 115 Commission 2018; Smorto 2018), if trust is a requirement for implementation (Hawlitschek et al.
- 116 2018), if service providers are suppliers or employees (Hagiu and Wright 2019), or even if it should
- be considered as a path to sustainability (Curtis and Lehner 2019).
- 118 Secondly, it is a multidisciplinary area of study to which contributions have been made from many
- different areas, both academic (e.g., Laurenti et al. 2019) and professional (e.g., Deloitte 2016), institutional or legal (Smorto 2018), which has elicited a rich concept but, simultaneously, fragmented, diffuse, with terminological confusions (Curtis and Lehner 2019) and with an unanalyzed definitional dilemma (Hossain 2020). For the sake of theory development, the lacking of consensus requires a work of "tidying up" of definitions and concepts (Hirsch and Levin 1999).
- Thirdly, from the theory development, the concept of SE traces a life-cycle in the process of consolidation with an intense variety and conceptual heterogeneity that is necessary to put in order (Hirsch and Levin 1999). Because of its relative novelty and broad scope, it can be considered an 'umbrella' concept (Belk 2014; Perren and Kozinets 2018), although future empirical evidence should provide specific validations.
- Finally, the lack of consensus on the activities covered and the agents involved in the SE becomes an uphill climb to arrive at a shared definition. There are two reasons for this (Herbert and Collin-
- Lachaud 2017). First, the practices described within the SE "extremely varied, flourishing,
 constantly changing and subject to the fad effect" (p. 4). The second relates to the actors
 themselves: "Out of pragmatism, they do not impose specific criteria or boundaries on the
- 134 transactions of the collaborative economy" (p. 4).
- 135 Therefore, our paper seeks to address these multiple disconnections by providing an integrated and 136 novel conceptual framework that sheds light on potential theoretical development. With this aim, 137 this study is carried out in three steps. First, a replicable process of identifying relevant SE 138 definitions is conducted through a systematic literature review. Then, following the prior discussion 139 of the terminology and definition proliferations, an interpretative analysis for disclosing underlying 140 perspectives is carried out, contributing to the literature with an evolutionary framework of SE 141 approaches. Finally, an SE definition is proposed, as well as a set of guidelines for future research 142 avenues.
- 143

144 **2 Methods**

145 To find all the definitions that have been applied to the SE, a systematic literature review (SLR)

146 was conducted. This approach enables any relevant studies to be selected and evaluated, ensuring a

147 structured, rigorous and replicable literature review, as well as obtaining a more objective overview

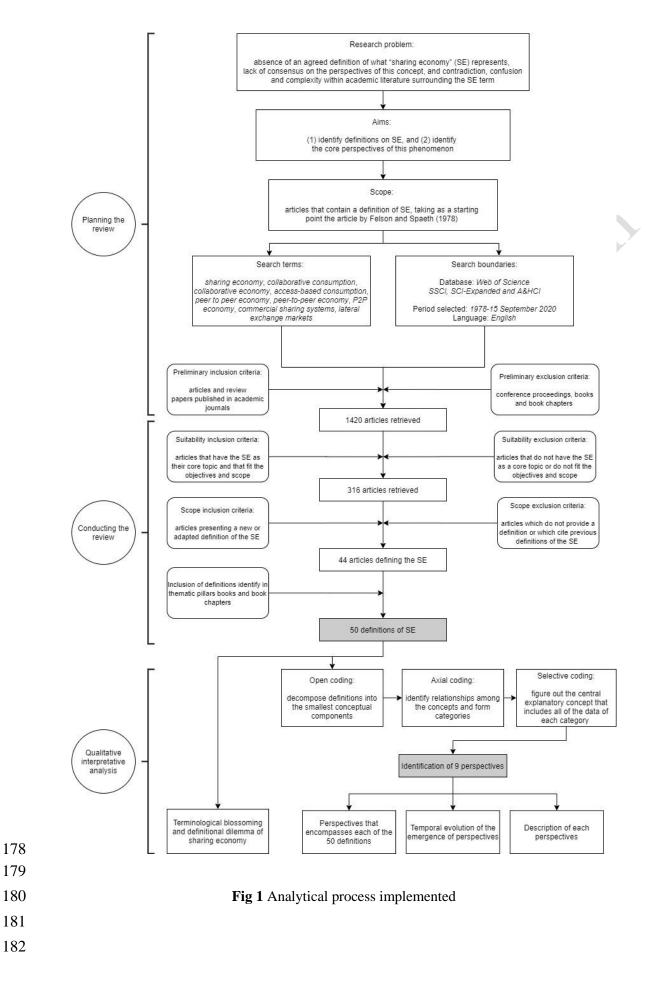
148 of the search results and eliminating any bias (Cropanzano 2009; Post et al. 2020; Tranfield et al.

- 149 2003). This is one of the main differences of this methodology with respect to a traditional narrative
- 150 review. To conduct the SLR, we based on Tranfield et al. (2003)'s stages (see Figure 1).
- 151

152 **2.1 Planning the review**

153 Once identified the need for a review of the term "sharing economy" due to the great contradiction, 154 confusion, and complexity surrounding it in the academic literature and its identity (Curtis and 155 Lehner 2019; Hossain 2020), we state the research problem and the objectives, define the scope and 156 establish a review protocol for our study considering the guidelines that will ensure the quality of 157 the review (Snyder 2019; Sweeney et al. 2019). Accordingly, as search boundaries, the Web of 158 Science Core Collection was chosen as database for this research, since it is recognized as the most 159 important and longest standing database of academic papers (Mongeon and Paul-Hus 2016; Vogel 160 and Güttel 2012). The search period was limited to manuscripts published in English between 1978 161 and 15 September 2020, since it was in 1978 when the first article relating to SE appeared (cf. 162 Felson and Spaeth 1978).

- Following the review protocol, a keyword search template was developed to account for all possible 163 164 SE-related terms. Thus, as suggested by previous articles (e.g., Curtis and Lehner 2019; Keathley-165 Herring et al. 2016), a scoping study was developed to select the search terms that would be used 166 for the database search. Using the term "sharing economy" as a search query, the twenty most cited 167 articles in the WoS database were analyzed to conduct our scoping. By examining these studies, the 168 scoping study allowed us to detect seven related terms (sharing economy, collaborative 169 consumption, collaborative economy, peer to peer economy, access-based consumption, 170 commercial sharing systems, and lateral exchange markets), which were utilized to carry out the 171 subsequent search.
- Furthermore, as preliminary inclusion criteria, we filtered for articles and review papers published in academic journals due to their validated knowledge (Podsakoff et al. 2005), and therefore we excluded conference proceedings, books and book chapters due to the lack of clarity in the peer review processes and more restricted accessibility (Jones et al. 2011). However, considering the novelty and breadth of areas linked to the SE, those books that are thematic pillars of the field were checked along with this search (Dahlander and Gann 2010).



183 2.2 Conducting the review

184 The database search results returned 1,420 articles (see Table 1).

185

Table 1 Search terms and returned results.

Term	Articles until 15 September 2020
"sharing economy"	1316
"collaborative consumption"	296
"collaborative economy"	75
"access-based consumption"	46
"peer to peer economy" OR "peer-to-peer economy" OR "P2P economy"	14
"commercial sharing systems"	3
"lateral exchange markets"	2
Avoiding duplicates	1.420
Source: WoS Core Collection - SSCI, SCI-Expanded, and A	andHCI

187 188

189 From this point, the research followed two stages to ensure the purification of the database. In the 190 first stage, title, abstract, and keywords were revised to determine their suitability for inclusion, 191 taking into account the objectives and scope of this research. Articles that had the SE as their core 192 topic and that fitted the objectives and scope met the criteria for inclusion for suitability, while 193 articles that did not have the SE as a central theme or did not fit the objectives and scope, were 194 excluded on grounds of unsuitability (Snyder 2019; Tranfield et al. 2003). This stage ended with 195 the exclusion of 1,104 articles, and the inclusion of 316 articles. Then, during the second phase, the 196 full text of each of the articles considered relevant was examined to identify those articles that had a 197 definition of the sharing economy, thus all articles that did not offer a definition or that used 198 previously established definitions were excluded (scope inclusion/exclusion criteria). For this step, 199 a predatory reading approach was taken, focusing on the main parts of each article where 200 definitions in this area could be found (Curtis and Lehner 2019). As a result, a total of 44 articles 201 that defined SE were obtained. Additionally, it was decided to include 6 definitions manually. 202 These were found in thematic pillar books and were added as the definitions have been frequently 203 cited in articles of great impact (Dahlander and Gann 2010). Therefore, our final sample included 204 50 documents that defined the SE.

205

206 2.3 Qualitative analysis

From this point, our unit of analysis comprised 50 definitions of the SE. Building on principles of thematic analysis, which is an interpretive synthesizing approach that enables a flexible and useful research approach to examine qualitative data (Braun and Clarke 2006) and that facilitates an improvement in the quality of literature reviews (Tranfield et al. 2003), we inductively identify, analyze and report patterns from the data, where our "data" are the definitions and the recognized patterns are the perspectives. Following the guidelines of Jones et al. (2011), the perspectives were 213 not extracted from decontextualized information as is commonly done but rather we inducted and 214 interpreted perspectives from our holistic understanding of each definition. The legitimacy for this 215 approach is based on the entangled nature, relative youth, and rapid development of the vocabulary 216 used in this scientific area. Furthermore, in thematic analysis patterns (in our case approaches) 217 could be identified either at a semantic or at a latent level (Boyatzis, 1998). At the semantic level, 218 patterns are identified in the explicit and superficial meaning of the data, without looking beyond 219 what is written, while in the latent approach the analyst goes beyond the semantic content of the 220 data, and discovers the underlying ideas, presumptions, and concepts that are theorized to form the 221 semantic content (Braun and Clarke 2006). In this way, we were able to identify both semantic and 222 latent perspectives in the definitions of SE.

223 The thematic analysis was divided into three steps, namely open, axial, and selective coding 224 (Gallicano 2013). During open coding, academics should read through the data several times and 225 then begin to create tentative labels for pieces of data that summarize what they have seen (without 226 the bias of existing theory - and limiting their focus to the meaning that emerges from the data) 227 (Corbin and Strauss 2015). Thus, we carefully examined all 50 definitions, decomposed them into 228 the smallest conceptual components, and converted data into concepts. This first approximation 229 resulted in a great number of finely grained concepts. Several sessions were needed to refine and 230 group any similar concepts into the same category to reduce the number of units that should be 231 further examined. Axial coding consists of identifying relationships from among the concepts of 232 each category, i.e. to categorize findings and look for commonalities and differences. Thus, during 233 this phase, we first ascertained the dominant concepts of each category and rearranged the data set 234 to form an ontological organization of the domain (Jones et al. 2011). Redundant concepts were 235 eliminated and the most representative concepts were selected. Then, as suggested by Corbin and 236 Strauss (2015) we verified the internal cohesion, consistency, and differentiation of each dominant 237 and dependent concept.

238 Finally, in the selective coding, researchers had to figure out the core concept that includes all of 239 the data of each category and selectively code any data that relates to the key concept identified. 240 Thus, in this step we examined all concepts of each category to determine the central explanatory 241 concept; therefore, we refined categories by condensing or expanding their focus (Corbin and 242 Strauss 2015). Iteration continued until we arrived at key categories with internal homogeneity and 243 external heterogeneity. Key categories are understood as core components of a phenomenon 244 (Kenny and Fourie 2015) and thus could be described as the perspectives under which a construct 245 has been studied.

246

247 **2.4 Organization of results**

The systematic literature review ended with the identification of 50 SE definitions, and thematic analysis resulted in the discovery of 9 perspectives; these are *economic efficiency*, *government of* exchanges, technological, business model, consumer culture, environmental sustainability, social orientation, value creation, and production system. The collection of definitions has allowed us to examine the terminological blossoming, definitional dilemma, that is to say, to unmask the appearance of new similar terms and the development of these definitions. For its part, the identification of 9 perspectives allowed us to analyze how many of them are present in each of the definitions covered, to graph and examine the appearance of each perspective over time, and to establish a description of each one of them.

257

258 3 Conceptual contend: Towards a life-cycle model of the SE

259 **3.1 A terminological blossoming**

260 The SE concept has elicited a wide range of related terminology, energized by its use in diverse 261 disciplines, and boosted by its rapid proliferation across industries. The SE concept was first coined 262 and defined by Felson and Spaeth (1978) under the term 'collaborative consumption' which 263 reflected the social origin of the concept and, in fact, this was the only recognized conception for 30 264 years. With renewed interest in this subject, and with a similar conception Benkler (2004) 265 introduced and then Belk (2007) extended the term 'sharing'. Subsequently, new approaches with 266 an explicit extension of the scope of this field were introduced, generating, in turn, different 267 terminologies. Therefore, 'The mesh' emerged as a term to account for a new logic of business 268 (Gansky 2010), and other terms such as 'access-based consumption' (Bardhi and Eckhardt 2012) 269 and 'commercial sharing systems' (Lamberton and Rose 2012) flourished with a sales and 270 marketing orientation. Moreover, although the term 'sharing economy' appears in the literature on 271 solidarity and economic geography (Gold 2004), Heinrichs (2013) applies the term 'sharing 272 economy' in the context of sustainable exchanges. Additionally, the term 'collaborative economy' 273 is introduced by Botsman (2014), while Schor and Fitzmaurice (2015) and Tussyadiah and Pesonen 274 (2016) focus their definitions on the term 'peer economy', also 'P2P economy', or 'economy of 275 equals'.

However, the proliferation of terminology does not end here but has manifested itself with other 276 277 nearby terms that have declined in frequency, such as 'on-demand services' or 'services on 278 demand' (Benkler 2004), 'on-demand economy' (Cockayne 2016; Sundararajan 2017), 'gig 279 economy' (Martin 2016), 'temporary economy' (Sundararajan 2013), 'platform economy' (Kenney 280 and Zysman 2016), 'crowdfunding' (Belleflamme et al. 2014) or 'gift economy' (Cheal 1988). 281 Other focused terms used are 'microtask', 'microwork', 'micro-tasking', or 'micro-working' 282 (Sutherland and Jarrahi 2018). Besides, recently, the set of activities involving the SE has become 283 generalized in economic terms as 'lateral exchange markets' (Perren and Kozinets 2018). 284 All this terminological flowering is a reflection of the of the SE becoming an umbrella term

285 (Acquier et al. 2017; Ryu et al. 2019), and being confirmed as the most widespread term (Table 1).

286

287 **3.2 A definitional dilemma**

288 The conceptual history of the SE concept took off after the publication of an American Behavioral 289 Scientist article by Felson and Spaeth (1978). They define collaborative consumption as "those 290 events in which one or more persons consume economic goods or services in the process of 291 engaging in joint activities with one or more others" (Felson and Spaeth 1978: p. 614). Thus, the 292 concept has its main roots in the human ecological theory of community structure and therefore has 293 a strong social perspective. It is not until almost three decades later that Benkler (2004) takes it up 294 again and redefines this concept, although maintaining the social perspective of it. Hereon, several 295 additional attempts to define, characterize, or describe SE have been made during the last fifteen 296 years. Thus, our systematic literature review allowed us to identify up to a total of 50 unique 297 definitions of SE (see summary in Appendix). This great diversity of definitions comes from many 298 different perspectives, which also indicates an absence of an agreed definition of what SE 299 represents.

To assess how these definitions have been adopted by academics, the citation count is analyzed. For 300 301 the case of definitions published in WoS journals, the most relevant definitions are those contained 302 in the works of Belk (2014), Hamari et al. (2016), and Bardhi and Eckhardt (2012). Moreover, the 303 work of Frenken and Schor (2017), despite being relatively recent, receives a not insignificant 304 number of citations. On the other side, from definitions contained in books, the most cited 305 according to Google Scholar are Botsman and Rogers (2010), and Lessig (2008). The dilemma 306 arises because the various definitions are different in nature, so opting for one or other of them 307 implies unbalancing the 'umbrella' nature of the SE concept. Then, the concept can become 308 conceptually asymmetrical, and therefore has brought with it the consequent loss of scope. So much 309 so that an outstanding feature of the literature is that many works use the concept of the SE without 310 explicitly defining it. However, while choosing one or the other supposes narrowing the meaning, 311 this could ultimately formulate more specific problems.

312 It is undeniable that the conceptualizations of social science phenomena must possess a balance 313 between generality, simplicity, and precision (Weick 1979). Undoubtedly, certain definitions have 314 been relevant for the theoretical development of the SE by incorporating new routes to its 315 understanding. However, by focusing mainly on particular perspectives, but leaving aside others, 316 these definitions have gained in simplicity but sacrificed precision. Thus, most tend to be unspecific 317 and at the same time too general. What is clear is that the most modern definitions cover more and 318 more views, which brings us closer to a more precise definition, but while these definitions are 319 promising, the SE remains confused and disconnected.

320

321 **3.3 Perspectives contend: A life-cycle model of the SE**

The multifaceted nature of the SE leads us to apply an interpretative synthesis approach (Braun and Clarke 2006) to the above set of definitions. Thus, nine perspectives of the SE are uncovered in an 324 inductive manner (Jones et al. 2011). Interpretation is carried out at semantic and latent levels 325 (Boyatzis 1998). These nine routes are represented as distinctive characteristics within the 326 Accepted for publication definitions (Kenny and Fourie 2015) (see Table 2).

Author	Root term	Economic	Government	Technological	Business	Consumer	Environmental	Social	Value	Production
		Efficiency	of exchanges		model	culture	sustainability	orientation	creation	system
Felson and	Collaborative					\checkmark	•	$\checkmark\checkmark$		
Spaeth (1978)	consumption									
Benkler (2004)	Sharing							$\checkmark\checkmark$		\checkmark
	economy									
Belk (2007)	Collaborative			\checkmark		$\checkmark\checkmark$				
	consumption					•				
Lessig (2008)	Collaborative					$\checkmark\checkmark$				
	consumption						Y			
Botsman and	Collaborative	$\checkmark\checkmark$			$\checkmark\checkmark$			$\checkmark\checkmark$		
Rogers (2010)	consumption									
Bardhi and	Access-based		$\checkmark\checkmark$			$\checkmark\checkmark$				
Eckhardt (2012)	consumption									
Lamberton and	Commercial	√√	$\checkmark\checkmark$		✓	$\checkmark\checkmark$				
Rose (2012)	sharing					/				
	systems									
Heinrichs (2013)	Sharing		$\checkmark\checkmark$	$\checkmark\checkmark$			✓			
	economy									
Belk (2014)	Collaborative	✓	$\checkmark\checkmark$	~	~ ~	✓		✓		
	consumption									
Botsman (2014)	Collaborative	$\checkmark\checkmark$	$\checkmark\checkmark$			$\checkmark\checkmark$				
	economy									
Schor and	Deen to Deen	$\checkmark\checkmark$	v v	2	$\checkmark\checkmark$	$\checkmark\checkmark$		$\checkmark\checkmark$		
Fitzmaurice	Peer-to-Peer			\bigcirc						
(2015)	economy									
Stephany (2015)	Sharing	$\checkmark\checkmark$		$\checkmark\checkmark$	✓	$\checkmark\checkmark$				
	economy									
Aloni (2016)	Sharing	✓	V	$\checkmark\checkmark$		\checkmark				
	economy	(
Barnes and	Collaborative		$\checkmark\checkmark$	$\checkmark\checkmark$		\checkmark				
Mattsson (2016)	consumption									
Cockayne (2016)	Sharing			$\checkmark\checkmark$	✓					
•	economy									
European	Collaborative	X ($\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$				
Comission	economy	Y								
	j	1								

Table 2 Links of the underlying perspectives of sharing economy to root terms

(2016)								-		
Hamari <i>et al</i> .	Sharing			$\checkmark\checkmark$	✓	✓				
(2016)	economy									
Kathan <i>et al</i> .	Sharing	√ √		✓	✓	$\checkmark\checkmark$	✓			
(2016)	economy									
Puschmann and	Sharing		$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$		\checkmark		
Alt (2016)	economy									
Shaheen et al.	Sharing					$\checkmark\checkmark$				
(2016)	economy						C			
Tussyadiah and	Peer-to-Peer		$\checkmark\checkmark$	\checkmark		$\checkmark\checkmark$				$\checkmark\checkmark$
Pesonen (2016)	economy									
Sundararajan	Sharing		$\checkmark\checkmark$	$\checkmark\checkmark$			/			
(2017)	economy									
Acquier et al.	Sharing	$\checkmark\checkmark$		$\checkmark\checkmark$				$\checkmark\checkmark$		
(2017)	economy									
Frenken y Schor	Sharing	√ √	$\checkmark\checkmark$		$\checkmark\checkmark$	$\checkmark\checkmark$				
(2017)	economy)				
Habibi <i>et al</i> .	Sharing		$\checkmark\checkmark$			$\checkmark\checkmark$				
(2017)	economy									
Muñoz and	Sharing	$\checkmark\checkmark$	$\checkmark\checkmark$	1						
Cohen (2017)	economy)					
Arvidsson	Sharing	✓	\checkmark					$\checkmark\checkmark$		\checkmark
(2018)	economy									
Perren and	Lateral		$\checkmark\checkmark$	$\checkmark\checkmark$	✓	✓		\checkmark		
Kozinets (2018)	exchange									
	markets									
Curtis and	Sharing			✓		\checkmark	$\checkmark\checkmark$	✓		
Lehner (2019)	economy									
Dellaert (2019)	Sharing			\checkmark	$\checkmark\checkmark$				$\checkmark\checkmark$	$\checkmark\checkmark$
	economy									
Eckhardt et al.	Sharing		\checkmark	$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$				$\checkmark\checkmark$
(2019)	economy									
Guyader and	Sharing	11	$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$		$\checkmark\checkmark$		
Piscicelli (2019)	economy									
Davlembayeva et	Sharing		$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$	✓		$\checkmark\checkmark$		
al (2019)	economy	V^{γ}								
Wang et al	Sharing	$\checkmark \checkmark \checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$					
(2019)	economy	*								

Gao and Li (2020)					$\checkmark\checkmark$		$\checkmark\checkmark$		\checkmark	
Gerwe and Silva (2020)		√ √	\checkmark	$\checkmark\checkmark$	\checkmark	$\checkmark\checkmark$	~			
Akhmedova,		$\checkmark\checkmark$	√ √	$\checkmark\checkmark$	✓	$\checkmark\checkmark$		~~	$\checkmark\checkmark$	
Mas-Machuca,										
and Marimon										
(2020)										
Govindan,		✓	√	$\checkmark\checkmark$	$\checkmark\checkmark$		V			√√
Shankar and						•				
Kannan (2020)										
Yu, Xu, Yu,				$\checkmark\checkmark$		✓	. ✓ ✓	✓		√√
Sang, Yang and										
Jiang (2020)										
Sanasi et al.	Sharing	✓	$\checkmark\checkmark$	$\checkmark\checkmark$	√ √	$\checkmark\checkmark$		$\checkmark\checkmark$		
(2020)	economy									
Berg et al.	Peer-to-Peer		$\checkmark\checkmark$	$\checkmark\checkmark$		$\checkmark\checkmark$		$\checkmark\checkmark$		
(2020)	economy					·				
Fahmy	Sharing	✓	$\checkmark\checkmark$	$\checkmark\checkmark$	\checkmark	√		✓		
(2020)	economy									
Curtis and Mont	Sharing	$\checkmark\checkmark$	$\checkmark\checkmark$	√ √	✓ ✓	$\checkmark\checkmark$	\checkmark	✓		
(2020)	economy									
Hazée et al.	Collaborative		$\checkmark\checkmark$	✓ ✓	✓	$\checkmark\checkmark$				√
(2020)	consumption									
Kim and Kim	Sharing	$\checkmark\checkmark$	$\checkmark\checkmark$	✓	$\checkmark\checkmark$	✓		✓		
(2020)	economy		(7						
Zmyślony et al.	Sharing	$\checkmark\checkmark$	√ √	✓ ✓ ✓	$\checkmark\checkmark$	$\checkmark\checkmark$	\checkmark	$\checkmark\checkmark$		
(2020)	economy									
Fielbaum and	Sharing	$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$			✓			
Tirachini (2020)	economy									
Huang and Kuo	Sharing	v v	44/	$\checkmark\checkmark$	$\checkmark\checkmark$			✓	✓	
(2020)	economy	C								
Lee (2020)	Sharing	v v	$\checkmark\checkmark$	$\checkmark\checkmark$	$\checkmark\checkmark$					
	economy									
Wu and Yan	Sharing		$\checkmark\checkmark$			$\checkmark\checkmark$				
(2020)	economy									
✓✓: Semantic le	evel									
/ I atomt larval		e								

328 ✓✓: Semantic level

329 ✓: Latent level

- 330 The perspectives are described as follows. 331
- *Economic efficiency*: use of underutilized goods and services in the most rational way
 possible to avoid idle capacities.

Exchange governance: way in which the good or service is accessed (e.g. peer-to-peer) and the transaction is regulated (such as enhancing consumer rights, reducing information asymmetries, reinforcing trust in the other party, and reducing transaction costs).

- *Technological*: an activity that is carried out through the intermediation of a technological
 platform, such as web 3.0.
- Business model: generation of income for the person who cedes the use of the good or service and, therefore, a for-profit modality, unlike other modalities that are free.

Consumer culture: motivation that explains the consumption of a good or service only when it is needed, without this implying access to the property.

Environmental sustainability: more sustainable consumption practices as opposed to purely market-based exchanges, taking advantage of idle capacities and/or facilitating access to the property.

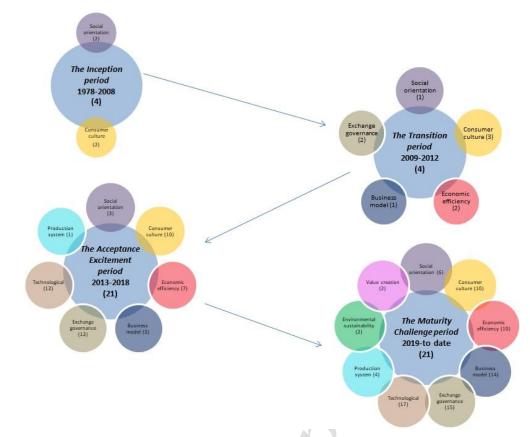
- Social orientation: systems of social exchange rather than allocation through markets where there are a non-pecuniary motivation and social purpose.
- Value creation: generation of some physical or non-monetary utility for the individual who
 demands the good or service (such as meeting people, having fun, saving time, consuming
 on-demand or for convenience and comfort).

• Production system: production generation or a different mode of production.

The disruption of new perspectives has generated inflection points along with the concept life. Using an evolutionary framework (Hirsch and Levin 1999), and focusing on a semantic level, we develop a particularly distinctive evolution of the SE's life through four different stages (see Figure 2).

355 The Inception period (1978-2008). The SE appears on the scene from a sociological perspective as a 356 justification for events where people consume goods or services together /in a group (Felson and 357 Spaeth 1978). However, despite the inception of the SE as an area of study in the late 1970s, this 358 phenomenon did not attract any attention until almost three decades later, when Benkler (2004) 359 takes up this idea by reopening the door for this phenomenon. The concept began to evolve, when 360 Belk (2007) and Lessig (2008) explicitly highlight the perspective of consumer culture, by 361 enhancing the non-proprietary access to these joint events. Thus, in a first period, although 362 extensive in time, but scarce in terms of the number of contributions, the SE showed a clear and 363 narrow focus on social orientation and consumer culture.

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Fig. 2. An evolutionary framework of SE perspectives (number of definitions).

368 The Transition period (2009-2012). In the late 2000s and amid the global economic crisis, however, 369 the concept of SE began to be investigated more seriously and its transition began. The foundation 370 of companies like Airbnb (August 2008), Uber (March 2009) or the transformation of companies 371 such as Couchsurfing to a for-profit entity (May 2011) brings with it the expansion of the 372 perspectives of the SE, which it extends its range of essential routes to economic efficiency, new 373 business models and the governance of exchanges (Botsman and Rogers 2010; Bardhi and Eckhardt 374 2012). Thus, Botsman and Rogers (2010) highlight how the SE helps to address the underutilization 375 of assets and, therefore, their idle capacity. Bardhi and Eckardt (2012), stress the non-transfer of 376 ownership, while Lamberton and Rose (2012) add the rivalry of consumers for limited choice, and 377 Bardhi and Eckhardt (2012) and Lamberton and Rose (2012) are the first to introduce aspects 378 related to the transaction itself and the governance of exchanges. Thus, the approaches that 379 appeared in this period represented a promising advance in research on the SE, by suggesting a 380 broader theoretical framework.

381 *The Acceptance Excitement period (2013-2018).* After this transition, the SE begins a period of 382 acceptance that results in excitement to investigate this phenomenon from various perspectives and 383 this ultimately leads to this area receiving 21 definitions in just 6 years. This period involves the 384 acceptance of the five perspectives already established in the two previous periods (cf. Aloni 2016;

385 Frenken and Schor 2017; Perren and Kozinets 2018), but also continues to nurture the concept of

SE with two new perspectives. To such an extent the multiple perspectives of the concept can be 386 387 appreciated in the definition provided by Schor and Fitzmaurice (2015), which includes the most 388 common ones up to that moment, such as consumer culture, governance of exchanges, social 389 orientation, and economic efficiency, in addition to the business model perspective, which is 390 somewhat less common. However, with the arrival of web 3.0. in the early 2010s, the emergence of 391 smartphones, mobile applications, the Internet of things, and big data which it brought with it and 392 the rapid adoption of these by SE businesses (for example, Uber launched its mobile app in late 393 2011 and Airbnb in late 2012), almost immediately brought the inclusion of technology (digital 394 platforms) as an essential feature of the SE definitions (cf. Hamari et al. 2016; Heinrichs 2013). 395 Likewise, Tussyadiah and Pesonen (2016) add for the first time production systems as a new 396 perspective of the SE, which, however, still lacks development. While several perspectives were 397 accentuated during this period, the addition of new ones and the great emergence of definitions 398 resulted in a large but disconnected multifaceted area.

399 The Maturity Challenge period (2019-to date). Finally, starting in 2019 and once the period of 400 acceptance excitement has ended, a period of maturity challenge begins, where new essential 401 perspectives appear that reflect new analysis trends and that expand the range of the SE, as is the 402 case of environmental sustainability and value creation. Thus, Curtis and Lehner (2019) introduce 403 in their definition the shared practices that promote sustainable consumption in the face of growing 404 concern about sustainability and environmental impact. On the other hand, Dellaert (2019) write 405 from the value creation perspective to denote the non-monetary demands that consumers expect to 406 receive when using SE goods or services (e.g., meeting people or having fun). Eckhardt et al. 407 (2019), without adding any new perspectives, reflect the importance of previous perspectives such 408 as consumer culture and the technological aspect surrounding the SE. The most significant changes 409 in this period are consolidation of SE as business model, the concern for the sustainability, the 410 relevance of the social orientation and the takeoff of the value creations and production system 411 perspectives.

And finally, in this process of challenging the maturity of the concept, Akhmedova et al. (2020), Curtis and Mont (2020) and Zmyślony et al. (2020) propose the broadest and most ambitious definitions that this area has received, incorporating seven out nine existing perspectives. Despite these theoretical efforts, the field still possesses great complexities, contradictions, and confusion, therefore it is undoubtedly time for a period of maturity challenge, where the SE is delineated, and the doors are opened to more organized research that starts from a strong theoretical framework.

The nine approaches differ in the number of times they have been used to define the SE, varying from the most common perspectives such as technological, consumer culture, and government of exchanges, occurring in 37, 36, and 36 definitions respectively, to those that have a huge discontinuity, such as value creation, the production system, and environmental sustainability, occurring in 4, 8, and 10 definitions, respectively. The other three perspectives, which are less 423 commonly used, are the business model (29 occurrences), economic efficiency (25 occurrences),
424 and social orientation (21 occurrences). Not a single definition includes more than seven
425 perspectives (cf. Akhmedova et al. 2020, Curtis and Mont 2020, or Zmyślony et al. 2020), which
426 shows the existence of not complete definitions for the SE.

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428 4 Discussion and conclusions

429 SE is an umbrella concept, of which 50 different definitions have been identified through a 430 systematic literature review. These have been associated with various root terms (access-based 431 consumption, collaborative economy, commercial sharing systems, sharing economy, collaborative 432 consumption, peer to peer economy, and lateral exchange markets). Considering the fuzziness of the 433 term, the terminology analysis reveals there is a dominant root term, namely, *sharing economy*, and 434 three followers, specifically collaborative consumption, collaborative economy, and access-based 435 consumption. Thus, it could be argued that there exists a denotative neologism with the term 436 sharing economy, for its use as Jack of all trades. From a linguistic point of view, this use is 437 justified, because it is the term mostly used in media, social networks, and even by the Internet 438 platforms to refer to themselves (e.g., Airbnb calls itself a 'home-sharing service'). This, in turn, 439 has led to it being the most widely used term in academia (see Table 1) when referring to 440 collaborative practices. Thus, one would have to ask whether the term SE is used more for 441 popularity than for precision and consequently if there exist terms that are more accurate but less 442 popular for each specific activity that involves collaborative practices. In this regard, we propose 443 that a term such as collaborative economy is more appropriate when referring to the economic 444 efficiency of the term, access-based consumption better captures the consumer's perspective, 445 collaborative consumption could be more accurate to refer to the social nature of the concept, lateral 446 market exchanges gathers the technological framework of such exchanges, commercial sharing 447 systems is more precise when referring to the governance of exchanges present in the sharing 448 economy, and peer-to-peer focus more on the open nature of actors.

449 In a second step, a qualitative interpretative analysis of the definitions has shown the multifaceted 450 nature of the SE, with fragmented insights from different fields. As a result of this analysis, and as a 451 contribution to the literature, an evolutionary life framework of SE approaches through four 452 different stages is proposed. The disclosed approaches are economic efficiency, government of 453 exchanges, technological, business model, consumer culture, environmental sustainability, social 454 orientation, value creation, and production system. The analysis has not been limited to identifying 455 perspectives, but also semantic and latent layers have been stated. The proposed evolutionary life 456 framework shows how these approaches have appeared throughout the academic and professional 457 life of the SE. It explains how in the first incipient period (1978-2008) the SE was born from a 458 sociological point of view, going through a period of transition (2009-2012) with the arrival of the 459 world economic crisis and the emergence of new business models (e.g., Airbnb or Uber), extending

460 its focus in a period of excitement of acceptance (2013-2018) with the arrival of the technological 461 irruption and with the growing research on this phenomenon from various scientific areas, until 462 reaching the current state (2019-to date) of challenge of maturity, a period in which it is necessary 463 to focus on particular concerns of the SE.

The study also reveals the existence of a conceptual dilemma, in which specific positions can contribute to gaining depth in the area of study, but at the cost of sacrificing generality and precision. Therefore, findings evidence the need for a more balanced definition (Weick 1979). As a consequence, a new definition of SE is proposed by including a comprehensive view of its nature.

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The SE is understood as business, production, and consumption sustainable practices as value creation systems, which are based on temporary use of underutilized assets, for free or for a fee, usually supported by digital platforms and peer communities.

Thus, in response to Acquier's (2017) statement that academics will probably never agree on a definition of the SE since it is seen as an umbrella construct and is essentially controversial, this definition indeed encompasses its rich nature. In this way, we intend to contribute to the literature with a definition that can be used by academics regardless of their research position.

476 Several discussion matters, research gaps, and future research lines emanate from this work. From a 477 conceptual point of view, the SE concept has been evolving over the years, since although it was 478 born with an initial conception based mainly on social orientation, the most outstanding approaches 479 have been as consumer culture, technological, and government of exchanges. Thus, this concept has 480 been expanding its dimensionality, incorporating, in addition to the previous perspectives, an 481 orientation towards the business model, sustainability, and economic efficiency. So much so, that 482 the SE can be considered a vision of the organization of exchanges, alternative production system, 483 and consumption articulated on various interpretations. This in turn suggests a paradigmatic 484 configuration on a set of metaphors or perspectives, which leads to the consideration that the SE can 485 be seen as a paradigm in the economy (Arndt 1985). In this sense, it would be desirable to 486 investigate what is the trend of the SE in that square framework formed by the economic, social, 487 sustainable, and technological aspects of the SE. Consequently, it would be relevant to examine 488 towards which direction the SE is oriented, even more so given the crisis currently caused by the 489 COVID-19. In this context, several SE-companies (e.g. Airbnb) have already suffered a strong 490 economic impact (BBC News 2020) and the future of SE companies is, therefore, being questioned. 491 In this sense, the debate on policy-making about whether this type of company should be supported 492 and promoted at an institutional level due to its sustainability and social benefits takes on special 493 relevance (Codagnone and Martens 2016).

Furthermore, as one of the main contributions of this study is the disclosure of approaches and the identification of the existence of these approaches in each definition both in a semantic and latent way, this research can be a gateway for SE operationalization. In this way, as the SE is a growing 497 area of research, the theoretical contribution of this study opens the doors to academics from a wide 498 range of research areas to new perspectives to guide their research on SE. It is important to build a 499 conceptual framework that explains the development of SE-businesses from the components 500 identified in the literature. Thus, further research derived from this work evidences the need to 501 empirically corroborate and contrast in practice the perspectives proposed in this study, thereby 502 empirically testing a neglected area. Above all, the research needs to focus on specific problems of 503 the SE. e.g., the governance of SE companies, the image these companies have, and the problems 504 and conflicts regarding legal issues. Likewise, since SE businesses are mainly linked to services 505 (Bardhi and Eckhardt 2012; Hossain 2020), it would be relevant to delve more deeply into its 506 applicability and viability in the production of goods.

Finally, from a practical point of view, this article offers individual consumers, service providers,
regulatory authorities, companies in traditional sectors and SE companies, a holistic introduction to
the essential qualities of collaborative business.

510 This study is not exempt from some limitations. First, it only uses articles from academic journals 511 indexed in the Web of Science database, leaving out other databases (e.g., Scopus) as well as grey 512 literature. Secondly, as in any review work, the parameters for inclusion and exclusion of articles 513 influence the results. Thirdly, for the identification of perspectives an interpretative qualitative 514 approach was used, therefore as mentioned above it would be of interest to obtain empirical 515 contributions that complements the proposed included in this proceeds.

- 515 contributions that corroborate the proposals included in this research.
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Appendix. Definitions of the sharing economy

Date	Authors	Definition	Source	Citations
1978	Felson and	"Acts of collaborative consumption, namely,	American Behavioral	153
	Spaeth	those events in which one or more persons	Scientist	
		consume economic goods or services in the		
		process of engaging in joint activities with		
		one or more others" (p. 614).		
2004	Benkler	Refers to "sharing goods" as "a class of	Yale Law Journal	321
		resources or goods that are amenable to		
		being shared within social sharing systems		
		rather than allocated through markets" (p.	0	
		356).		
2007	Belk	"Sharing is an alternative to the private	The Annals of the	267
		ownership that is emphasized in both	American Academy	
		marketplace exchange and gift giving" (p.	of Political and	
		127).	Social Science	
2008	Lessig	"Collaborative consumption made by the	Remix: Making Art	3,264*
		activities of sharing, exchanging, and rental	and Commerce	
		of resources without owning the goods" (p.	Thrive in the Hybrid	
		143).	Economy	
2010	Botsman and	"An economic model based for sharing	What's Mine Is	4,363*
	Rogers	underutilized assets for monetary or non-	Yours: The Rise of	
	J	monetary benefits" (p. xv).	Collaborative	
			Consumption	
2012	Bardhi and	"Transactions that may be market mediated	Journal of Consumer	600
	Eckhardt	in which no transfer of ownership takes	Research	
		place" (p. 881).		
2012	Lamberton and	"Marketer-managed systems that provide	Journal of Marketing	289
	Rose	customers with the opportunity to enjoy		
		product benefits without ownership.		
		Importantly, these systems are characterized		
		by between consumer rivalry for a limited		
		supply of the shared product" (p. 109).		

2013	Heinrichs	"The concept (SE) involves individuals	GAIA-Ecological	220
		exchanging, redistributing, renting, sharing,	Perspectives for	
		and donating information, goods, and talent,	Science and Society	
		either organizing themselves or via		
		commercial organization by social media		
		platforms" (p. 229).		
2014	Belk	"Collaborative consumption is people	Journal of Business	822
		coordinating the acquisition and distribution	Research	
		of a resource for a fee or other		
		compensation" (p. 1597).		
2014	Botsman	"The collaborative economy is a system that	Harvard Business	23
		activates the untapped value of all kinds of	Review	
		assets through models and marketplaces that	0	
		enable greater efficiency and access		
		increasingly those assets include skills,		
		utilities, and time" (p. 24).		
2015	Schor and	"Peer to peer sharing of access to under-	Handbook of	99*
	Fitzmaurice	utilised goods and services, which prioritizes	Research on	
		utilization and accessibility over ownership,	Sustainable	
		either for free or for a fee" (p. 410).	Consumption	
2015	Stephany	"The sharing economy is the value in taking	The Business of	363*
		underutilized assets and making them	Sharing - Making it	
		accessible online to a community, leading to	in the New Sharing	
		a reduced need for ownership of those	Economy	
		assets" (p. 9).		
2016	Aloni	"An economic activity in which web	Washington Law	12
	\mathbf{C}	platforms facilitate peer-to-peer exchanges	Review	
		of diverse types of goods and services" (p.		
ý		1398).		
2016	Barnes and	"The use of online marketplaces and social	Technological.	93
	Mattsson	networking technologies to facilitate peer-to-	Forecasting and	
		peer sharing of resources (such as space,	Social Change	
		money, goods, skills and services) between		
		individuals, who may be both suppliers and		
		consumers" (p. 42).		

2016	Cockayne	"The on-demand or "sharing" economy is a	Geoforum	64
		term that describes digital platforms that		
		connect consumers to a service or		
		commodity through the use of a mobile		
		application or website" (p. 73).		
2016	European	"It refers to business models in which	European Comission	n.a.
	Commission	activities are facilitated through collaborative		
		platforms that create an open market for the		
		temporary use of goods or services often		
		offered by individuals" (p. 3).		
2016	Hamari, Sjöklint	"The sharing economy as an umbrella	Journal of the	729
	and Ukkonen	concept that encompasses several ICT	Association for	
		developments and technologies, among	Information Science	
		others Collaborative Consumption, which	and Technology	
		endorses sharing the consumption of goods		
		and services through online platforms" (p.		
		2047).		
2016	Kathan, Matzler	"This so-called sharing economy	Business Horizons	87
	and Veider	phenomenon is characterized by non-		
		ownership, temporary access, and		
		redistribution of material goods or less		
		tangible assets such as money, space, or		
		time" (p. 663).		
2016	Puschmann and	"The use of an object (a physical good or	Business Information	92
	Alt	service) whose consumption is split-up into	Systems Engineering	
		single parts. These parts are collaborative		
	\mathbf{C}	consumed in C2C networks coordinated		
7		through community-based online services or		
		through intermediaries in B2C models" (p.		
		95).		
2016	Shaheen, Chan	"Sharing economy is a popularized term for	Transport Policy	39
	and Gaynor	consumption focused on access to goods and		
		services through borrowing and renting		
		rather than owning them" (p. 165)		
2016	Tussyadiah and	"A new socioeconomic system that allows	Journal of Travel	86

Pesonen for shared creation, production, distribution, <i>Research</i> and consumption of goods and resources	
among individuals" (p. 1022).	
2017 Sundararajan "The sharing economy is an economic <i>The Sharing</i>	1,253*
system with the following five Economy: The End	
characteristics: largely market based, high of Employment and	
impact capital, crowd based networks, the Rise of Crowd-	
blurring lines between the personal and Based Capitalism	
professional, and blurring lines between fully	
employed and casual labor" (p. 23).	
2017 Acquier, "Umbrella concept that rests on three <i>Technological</i>	126
Daudigeos and foundational cores – (1) Access economy, Forecasting and	
Pinkse (2) Platform economy, and (3) Community- Social Change	
based economy" (p. 1).	
2017 Frenken and "Consumers granting each other temporary Environmental	243
Schor access to under-utilized physical assets (idle Innovation and	
capacity), possibly for money" (pp. 4-5). Societal Transitions	
2017 Habibi, "Non-ownership forms of consumption Business Horizons	67
Davidson and activities such as swapping, bartering,	
Laroche trading, renting, sharing and exchanging" (p.	
113).	
2017 Muñoz and "A socioeconomic system enabling an Technological	74
Cohen intermediated set of exchanges of goods and <i>Forecasting and</i>	
services between individuals and Social Change	
organizations which aim to increase	
efficiency and optimization of under-utilized	
resources in society" (p. 21).	
2018 Arvidsson "A new arena of economic action that Sociological Review	9
buildson common resources that are in	
themselves not directly susceptible to market	
exchange" (p. 289).	
2018 Perren and "A lateral exchange market (LEM) as a Journal of Marketing	47
Kozinets market that is formed through an	
intermediating technology platform that	
facilitates exchange activities among a	

		network of equivalently positioned economic		
		actors" (p. 21).		
2019	Curtis and	"Sharing economy for sustainability indicate	Sustainability	27
	Lehner	those sharing practices that promote		
		sustainable consumption compared to purely		
		market-based exchanges" (p. 1).		
2019	Dellaert	"Consumer coproduction networks as value	Journal of the	20
		creation systems in which part of the capital	Academy of	
		goods and services are provided by	Marketing Science	
		individual consumers rather than firms,		
		including consumer co-production that is		
		provided for a commercial purpose" (p. 240).	C	
2019	Eckhardt,	"A scalable socioeconomic system that	Journal of Marketing	35
	Houston, Jiang,	employs technology-enabled platforms to		
	Lamberton,	provide users with temporary access to		
	Rindfleisch and	tangible and intangible resources that may be		
	Zervas	crowdsourced" (p. 3).		
2019	Guyader and	"Business and consumption practices that are	Journal of Cleaner	10
	Piscicelli	based on sharing underutilized resources	Production	
		(e.g., goods, services, and spaces) for free or		
		for a fee, typically enabled by online		
		platforms and peer communities" (p. 1060).		
2019	Wang, Wang,	"A transformative model that has changed	Information	1
	Chai, Wang and	the modern human lifestyle and reshaped	Technology and	
	Zhang	traditional ways of doing business by	People	
		combining online and offline resources and		
	\mathbf{C}	serving people by enabling the rental,		
7		sharing or exchanging of property without		
		any permanent transfer of ownership" (p.		
		1011)		
2019	Davlembayeva,	"The sharing economy is a socio-economic	Information	2
	Papagiannidis and Alamanos	system in which individuals acquire and	Technology and	
		distribute goods and services among each	People	
		other for free or for compensation through		
		internet platforms" (p. 1)		

2020	Gao and Li	"The sharing economy constitutes a circular	Journal of Cleaner	1
		economy that emphasizes sharing and	Production	
		reusing" (p. 2).		
2020	Gerwe and Silva	"A socioeconomic system that allows peers	Academy of	8
		to grant temporary access to their	Management	
		underutilized physical and human assets	Perspectives	
		through online platforms" (p. 71).		
2020	Akhmedova,	"The sharing economy is an internet-	Journal of Cleaner	0
	Mas-Machuca,	enabled, platform-based and trust-verified	Production	
	and Marimon	interactions of individuals or entities with the		
		goal of providing temporary access or full		
		ownership to idle assets in ex-change for		
		monetary or nonmonetary compensation, that	0	
		allows management of individual resources		
		in ways that bypass traditional institutions"		
		(p. 1).		
2020	Govindan,	"An economic system in which assets (man,	International Journal	9
	Shankar and	machine, materials) and/or services are	of Production	
	Kannan	shared between industries (two or more),	Economics	
		with the mutual consent with the means of		
		technology" (p. 2).		
2020	Yu, Xu, Yu,	"A new generation of manufacturing that	Computer &	0
	Sang, Yang and	supports shared consumption between	Industrial	
	Jiang	individuals by allowing the provision and	Engineering	
		access of the layered SharedMfg Service		
		(SMS, instances of PSS/CSS/RSS) through a		
		P2P manner" (p. 4).		
2020	Sanasi, Ghezzi,	"The socioeconomic system enabled by	Technology Analysis	5
	Cavallo and	digital platforms, where businesses or	& Strategic	
	Rangone	individuals share and exchange access to	Management	
		tangible and intangible assets; and receive a		
		monetary and/or nonmonetary compensation		
		in return" (p. 4).		
2020	Berg,	"Transactions of consumer goods and service	International Journal	1
	Slettemeås,	between peers, matched and facilitated by	of Consumer Studies	

	Kjørstad and	digital platforms" (p. 222).		
	Rosenberg	ugiui plutorno (p. 222).		
	Robenberg			
2020	Fahmy	"An activity facilitated by digital online	Journal of Applied	0
		platforms where people rent their skills (such	Economics	
		as driving) and make their resources (such a		
		properties or cars) available for money" (p.		
		281).		
2020	Curtis and Mont	"A socio-economic system that leverages	Journal of Cleaner	3
		technology to mediate two-sided markets,	Production	
		which facilitate temporary access to goods		
		that are under-utilized, tangible, and		
		rivalrous" (p. 4).	0	
2020	Hazée,	"Collaborative consumption involves triadic	Journal of Service	2
	Zwienenber,	exchange practices (i.e. platform provider-	Management	
	Van	service provider-customer); the digital		
	Vaerenbergh,	platform provider does not own the resources		
	Faseur,	or assets being (temporary) shared and is		
	Vandenberghan	therefore able to scale up very rapidly; the		
	and Keutgens	core service provider is usually a		
		nonprofessional individual (also referred to		
		as "peer service provider"); and interactions		
		between actors must occur to ensure service		
		delivery" (p. 4).		
2020	Kim and Kim	"The sharing economy is an economic model	Sustainability	1
		in which participants share an under-utilized		
		inventory or assets via fee-based sharing		
7		between peers" (p. 2814).		
2020	Zmyślony,	"The sharing economy encompasses	Sustainability	1
	Leszczyński,	business-to-business, business-to-consumer		
	Waligóra and	and peer-to-peer initiatives-driven both for-		
	Alejziak	profit and non-profit motivations—which are		
		based on and combine at least three		
		following foundation cores: the <i>platform</i>		
		economy, in terms of intermediating		
		decentralised exchanges among peers		

		through digital platforms; the access		
		economy, in terms of sharing under-utilized		
		assets to optimize their use, offering services		
		instead of products; the community-based		
		economy, in terms of coordinating initiatives		
		through non-contractual, non-hierarchical or		
		non-monetized forms of interaction" (p. 4).		
2020	Fielbaum and	"The exchange of capital, assets, and	Transportation	0
	Tirachini	services between individuals through		
		internet-based platforms for the sharing of		
		underutilised resources at a low transaction		
		cost" (p. 4)	~0	
2020	Lee	"The sharing economy is characterized by	International Journal	1
		peer-to-peer practices in which underused	of Hospitality	
		assets or services are acquired, provided, or	Management	
		exchanged for a fee, and organized through		
		community-based online services" (p. 2)		
2020	Wu and Yan	"The sharing economy (a.k.a. shareconomy,	Asian Business and	2
		access, collaborative, and peer economy)	Management	
		refers to a class of economic arrangements in		
		which asset owners and users mutualize		
		access to products or services associated		
		with these assets" (p. 11)		
2020	Huang and Kuo	"An economic system in which underutilized	Online Information	0
		assets (e.g. property, resources, time and	Review	
		skills) are shared between individuals, either		
		for a fee or for any kind of reciprocity,		
7		typically by means of the internet" (p. 806)		
	*Citations of defin	nitions from books based on Google Scholar		